

Market leaders in shipping, bulk fuels & gas supply, commercial fishing & horticulture in the Pacific region.

Message from Reef Senior Management Reef staff complete second "Green Day Out"



Geoff Gillot-GM Reef Bulk Fuels

If there was ever an exciting industry to be in, the combination of bulk fuels and shipping has to be on the short list. Add to that the wide array of Pacific Island locations and customers we engage with and you have a very challenging yet satisfying business. The most common question I get asked during my travels around the South Pacific nations is what drives the price of fuel. There are a number of factors including the global demand for refined fuel products at any given time (colder winters in the Northern Hemisphere for example can result in an unexpected net increase in demand as can an industrial boom in a developing nation like India or China), the supply output from OPEC countries, the threat of any supply logistics (for example times of conflict in the middle East region) as well as the fluctuations in the NZ dollar. The combination of these and other factors influence the basic price of a barrel of oil and this is something that is completely out of our control – look at the past year for example when we have seen the oil barrel swing from an all time high of US\$147/bbl down to US\$38/bbl. However we see our role at Reef Bulk Fuels as sourcing the best quality fuels and lubricants at the best available price and delivering them using our own vessels at the most cost-effective price we can.

"F.V Tom" ready for service in the Cooks

After a month of maintenance and improvements in readiness for it's maiden voyage as "F.V Tom" (formerly "F.V Daniel Solander"), Reef Fishing Ltd's new "mother ship" is steaming towards the Cook Islands to commence fishing and supply and replenishing services for Reef's long liner fleet based in the Cook Islands EEZ. This marks an exciting new era in the Groups' commercial fishing interests in the Pacific. It positions Reef Fishing as a key player in this challenging yet potentially rewarding industry.



Grant Korck and Kevin Ansell take a breather...

Following on from a hugely successful "Green day Out" at the beginning of the year, Reef staff returned to Phillip McNicholl's Mangawhai farm to plant native trees as part of an on going re forestation project. The first stage of the project involved planting 500 juvenile Kauri trees on a plot previously utilised for cattle grazing and re populating a water catchment area with a mix of native trees. The second stage carried out earlier this month, involved planting 1000 natives over a vast area of steep hill paddock. Aside from the environmental benefits associated with this project, the initiative has achieved the dual objective of team building and a chance to work with colleagues from across the Reef Group "extended family". At least two more stages are planned for planting next year.

A look back in Reef's history-The launch of "The Lambasa Princess"

As we move into spring one is reminded of new beginnings. A significant new beginning for Reef shipping was the day that the ship salvaged by Tom McNicholl, the "Fujimaru" was relaunched and made her maiden voyage after extensive repairs. Renamed the "Lambasa Princess", the new look vessel provided a weekly direct service between Suva and Lambasa returning to Suva via Natewa Bay.



THE LABASA PRINCESS showing her paces in Suva Harbour yesterday before sailing for Labasa.

FORMER JAPANESE SHIP GETS NEW START
 A Japanese fishing ship which was aground in Naitai Bay for Reef for
 Photo of "Lambasa Princess" - Fiji Times, March 1970

Congratulations Samex- Finalist in Westpac Exporter of the Year

One of Reef Shipping's valued customers, Kiwi export company *Samex* has been placed in the finals of the prestigious Westpac exporters of the Year. A client of Reef Shipping Sales Consultant Rhys Tracey-Inglis, Samex is continuing to develop innovative ways of exporting New Zealand food and beverages to Pacific Island markets. Reef Group joins together in congratulating Samex for this excellent achievement and looks forward to servicing Samex shipping needs into the future.

A new "Sky bridge" between Anzac and Beach Rd buildings

Planning approval has been given for the construction of a "sky bridge" joining Reef House to adjacent Reef Shipping Building. Plans developed by architect Gerald Carter include a kitchen, barbeque and bar facility plus a dining area. The new addition will improve access between the two buildings for staff and visitors and provide a new focal point for entertaining and social events.

Reef's new "Lavagas" Tanktainers arrive in NZ

An exciting new phase in Reef Groups LPG export business was marked with the arrival of the first batch of tanktainers destined for servicing the Cook Islands market. Operating as "Lavagas", similar tanktainers will soon be servicing other Pacific markets such as Vanuatu. The existing business model which has in the past utilised containers for transporting full containers to markets in the Cook Islands, Vanuatu, Tuvalu, and Niue, will focus on the smaller markets across the Pacific.



The new "Lavagas" tanktainers ready for servicing the Cook Islands



A "Lavagas" container been filled for the Niue market

More photos of Reef's Green Day Out



Returning paddocks to native fauna....



Restoring a natural water ecosystem...



...a well deserved "beer" at the end of the day!

Congratulations to expectant Mothers

This month has heralded the exciting news that 3 of our Reef Freight Staff are all expecting babies. Karlene Woodman, Vineti Tofavaha and Sera Oloi, announced the great news earlier this month. For Karlene, this will be her first baby, Vineti's second and Serah (the pro), will be celebrating the arrival of her fourth child. The word is out that there are potent baby making ingredients in the water at Reef Freight's depot in Onehunga. All the Reef family wish Karlene, Vineti and Serah all the very best.

Staff birthdays this month...

A number of Reef staff are celebrating their birthdays in September. On behalf of all Reef staff, we wish Rhys Tracy-Inglis, Grace Naicker, Joel Gillott, Pieta Nichol, and Kevin Ansell, a very happy birthday.